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OMB Number: 3235-0123
Expires: February 28, 2010
Estimated average burden
hours per response.....12.00

FEB 28 2008

Washington, DC

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

SEC FILE NUMBER
8-52418

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/07 MM/DD/YY	AND ENDING	12 31 2007
A. REGIST	RANT IDENTIFICA	TION	MM/DD/YY
NAME OF BROKER-DEALER: ASANTE	PARTNERS LL	С	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS	SS: (Do not use P.O. Box ?	No.)	FIRM I.D. NO.
780 THIRD AVENUL	E, 15 TH FLOI	DR	
	(No. and Street)		
NEW YORK	NY	···	017
(City)	(State)	(Zip	Code)
NAME AND TELEPHONE NUMBER OF PERSO JAMES MCLANEN	N TO CONTACT IN REG	ARD TO THIS REPOI	RT 2-521-1460
		(Ar	ea Code - Telephone Number
B. ACCOUN	NTANT IDENTIFICA	TION	
INDEPENDENT PUBLIC ACCOUNTANT whose  JOSEPH G. BOYCE, CPA 1	P. C.	·	
(Name	- if individual, state last, first,	middle name)	
462 OCEAN FRONT	LONG BEACH	NY	11561
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		7 8000	
Certified Public Accountant	ì	otag Proces	SED
☐ Public Accountant	_	MAR 1 1 20	າກຂ
☐ Accountant not resident in United St	ates or any of its possession	ns. THOMSON	•
FOF	OFFICIAL USE ONL		
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SEC 1410 (06-02)



<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

I, JAMES MCLAREN	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial	statement and supporting schedules pertaining to the firm of
ASANTÉ PARTNERS, LLC	, as
of DECEMBER 31	, 20 0 7 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, prin	cipal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follo	ws:
r.	
	1 0 //
	MA
•	Signature
- (	MANAGING DIRECTOR
State of Wew York	Title
on the sitted and Teleman	-y_2007
Notary Public	C .
Notary Fublic O	PATRICIA CASEY
This report ** contains (check all applicable boxes):	Notary Public - State of New York
<ul><li>☑ (a) Facing Page.</li><li>☑ (b) Statement of Financial Condition.</li></ul>	NO. 01CA6020629 Qualified in Nassau County
(c) Statement of Income (Loss). Operations	My Commission Expires 31/4
(d) Statement of Changes in Financial Condition	Cash Flows.
(e) Statement of Changes in Stockholders' Equit	
<ul><li>✓ (f) Statement of Changes in Liabilities Subordin</li><li>✓ (g) Computation of Net Capital.</li></ul>	ated to Claims of Creditors.
(g) Computation of Net Capital.  (h) Computation for Determination of Reserve R	equirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Co	ntrol Requirements Under Rule 15c3-3.
	mation of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reservice (k) A Reconciliation between the audited and un	ve Requirements Under Exhibit A of Rule 15c3-3.  audited Statements of Financial Condition with respect to methods of
consolidation.	audited Statements of Financial Condition with respect to methods of
(I) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	6 1, 1, 6 1, 1 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1
(n) A report describing any material inadequacies	found to exist or found to have existed since the date of the previous audit.
**For conditions of confidential treatment of certain	portions of this filing, see section 240.17a-5(e)(3).

#### ASANTÉ PARTNERS LLC

## FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

**DECEMBER 31, 2007** 

## ASANTÉ PARTNERS LLC FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT DECEMBER 31, 2007

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# JOSEPH G. BOYCE, CPA P.C. CERTIFIED PUBLIC ACCOUNTANT

Independent Auditor's Report

To the Members of Asanté Partners LLC

I have audited the accompanying statement of financial condition of Asanté Partners LLC as of December 31, 2007, and the related statements of operations, changes in members' equity and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Asanté Partners LLC as of December 31, 2007 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information is presented for purposes of additional analysis and is not required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basis financial statements taken as a whole.

Long Beach, New York February 21, 2008

Joseph G. Bryce, CAA P.C

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## ASANTÉ PARTNERS LLC STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2007

Assets	
Cash and cash equivalents	\$ 362,065
Marketable securities, at market value	198,296
Accounts receivable	3,408
Due from member	17,292
Property and equipment - at cost, less accumulated	
depreciation and amortization of \$284,342	100,444
Security deposit	39,285
Prepaid expenses and other assets	38,381
Total assets	<u>\$ 759,171</u>
Liabilities	n 2241
Accounts payable and accrued expenses	\$ 3,241
Deferred income taxes payable	34
Total liabilities	3,275
Commitments	
Members' equity	<u>755,896</u>
Total liabilities and members' equity	<u>\$ 759,171</u>

## ASANTÉ PARTNERS LLC STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2007

Revenue	
Advisory fees	\$ 714,292
Rental income	53,000
Interest and dividends	25,441
Net realized gains	44,034
Net change in unrealized gains	(10,179)
FINRA special payment	35,000
Total revenue	861,588
Expenses	
Employee compensation and benefits	180,797
Rent and occupancy	225,809
Travel and entertainment	86,339
Professional fees	44,146
Consulting fees	50,966
Depreciation	28,742
Other general and administrative	98,504
Total expenses	715,303
Income before provision for income taxes	146,285
Provision for income taxes	12,190
Net income	<u>\$_134,095</u>

## ASANTÉ PARTNERS LLC STATEMENT OF CHANGES IN MEMBERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2007

 Balance - January 1, 2007
 \$ 1,256,836

 Net income
 134,095

 Distributions to members
 (635,035)

Balance - December 31, 2007

\$ 755,896

## ASANTÉ PARTNERS LLC STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2007

Cash flows from operating activities:		
Net income	\$	134,095
Adjustments to reconcile net income to net cash		
provided by operating activities:		
Depreciation		28,742
Realized gain on marketable securities		(44,034)
Unrealized loss reversal and		
Net change in unrealized gains		10,179
Deferred income tax expense		(701)
(Increase) decrease in:		
Accounts receivable, net		13,426
Prepaid expenses and other assets		(63,657)
Increase (decrease) in:		
Profit sharing payable		(37,876)
Accounts payable and accrued expenses		(2,759)
Net cash flows provided by operating activities		<u> 37,415</u>
Cash flows from investing activities:		
Proceeds from sale of marketable security		11,774
Acquisition of property and equipment		(6,491)
Net cash provided by investing activities		5.283
Cash flows from financing activities:		
Due from member		17,292
Distributions to members		(635,035)
Net cash used in financing activities		(617.743)
Net decrease in cash and cash equivalents		(575,045)
Cash and cash equivalents - beginning of year		937,110
Cash and cash equivalents - end of year	<u>\$</u>	<u> 362,065</u>
Supplemental disclosure of cash flow information:		
Cash paid during the year for:		
Interest	<u>\$</u>	
Income tax	<u>\$</u>	<u> 19,846</u>
See accompanying notes and auditors' report		

## Note 1: Organization and Principal Business Activity

Asanté Partners LLC (the "Company") was formed as a limited liability company in the state of Delaware on January 27, 2000. The Company commenced operations on April 3, 2000. The Company maintains offices in New York City and Menlo Park, California and provides advisory services to clients principally throughout the United States. The Company provides investment banking and financial advisory services to clients primarily in the healthcare industry. The Company does not carry customer accounts and accordingly is exempt from SEC rule 15c3-3.

The Company is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"), formerly the NASD. As a result of the consolidation of the NASD and NYSE Member Regulation during July 2007, the Company received a one-time special payment of \$35,000 which is separately stated in the accompanying statement of operations.

## Note 2: Summary of Significant Accounting Policies

## Cash and Cash Equivalents

The Company considers all short-term investments with an original maturity of three months or less to be cash equivalents.

#### Securities Transactions

Proprietary securities transactions, including gains and losses, are recorded on a trade date basis. Unrealized holding gains and losses from proprietary securities are included in income. Marketable securities are valued at market value, and securities not readily marketable are valued at fair value as determined by management.

#### Accounts Receivable

The Company's accounts receivable are recorded at amounts billed to clients, and presented on the balance sheet, if applicable, net of allowance for doubtful accounts. The allowance is determined by a variety of factors, including the age of the receivables, current economic conditions, historical losses and other information management obtains regarding the financial condition of its clients. The policy for determining the past due status of receivables is based on how recently payments have been received. Receivables are charged off when they are deemed uncollectible, which may arise when customers file for bankruptcy or are otherwise deemed unable to pay the amounts owed to the Company.

#### Property and Equipment

Furniture, equipment and leasehold improvements are carried at cost. Depreciation is provided on a straight-line basis over the estimated useful lives of three to seven years. Amortization of leasehold improvements is provided on a straight-line basis over the lesser of the useful life or the term of the lease.

#### Note 2: Summary of Significant Accounting Policies (continued)

#### **Advisory Fees**

The Company earns advisory fees for assisting clients in investment banking activities. These fees may include strategic evaluations, business advisory services and transaction fees. For revenue recognition purposes, the Company considers each of these services to be separate units of accounting. The contract specifies the fee arrangement for each unit of accounting, which is recognized as services are rendered, or on successful completion of a particular transaction. In some instances, the Company receives equity securities of a client as partial or full consideration for services rendered.

#### Income Taxes

As a limited liability company, the Company's taxable income or loss is allocated to members in accordance with their respective percentage ownership.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from management's estimates.

#### Note 3: Concentration of Credit Risk

The Company maintains cash and cash equivalents with financial institutions, some of which may or may not be insured under the Federal Deposit Insurance Corporation ("FDIC") limits. This exposes the Company to a concentration of credit risk. At December 31, 2007, the Company had cash in excess of federally insured limits of \$213.241.

The Company engages in various trading activities in which counterparties primarily include broker-dealers, banks and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counter party or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

#### Note 4: Financial Instruments

The financial instruments of the Company are reported in the statement of financial condition at market or fair value. At December 31, 2007, the Company holds marketable equity securities with a market value of \$198,296. In addition, the Company holds equity securities of a private company for which there is no readily market value; these have been valued at no fair value as determined by management.

The Company's principal transactions or net realized gains as disclosed in the statement of operations, for the year ended December 31, 2007 consisted of a gain of \$65,607 from a marketable security and a loss of \$21,573 from a privately-held equity security.

#### Note 5: Property and Equipment

Property and equipment is recorded at cost and is comprised as follows:

Equipment	\$ 27,418
Computers and software	59,703
Furniture and fixtures	199,521
Leasehold improvements	74,544
Artwork	23,600
	384,786
Accumulated depreciation and amortization	284,342
Property and equipment – net	<u>\$100,444</u>

#### Note 6: Benefit Plan

The Company has a qualified 401(k) profit sharing plan which covers substantially all employees meeting certain eligibility requirements. Participants may contribute a portion of their compensation to the plan, up to the maximum permitted under Section 401(k) of the Internal Revenue Code. At the Company's discretion, it can match a portion of the participants' contributions as well as make discretionary contributions. No matching contributions were made in 2007. The Company's discretionary contributions to the plan for the year ended December 31, 2007 will be \$11,743.

#### Note 7: Income Taxes

The Company is subject to California's limited liability company fee and annual tax as well as a New York City unincorporated business tax. The Company is on the accrual basis of accounting for financial statement purposes but on the cash basis for tax purposes. Accordingly, deferred taxes are provided for this state and local temporary difference as well as for unrealized gains on securities owned.

The income tax provision (benefit) for the year ending December 31, 2007 is as follows:

State and local

 Current
 \$ 12,891

 Deferred
 (701)

 \$ 12,190

The Company's effective tax rate is higher then would be expected if statutory rates were applied primarily due to the Company filing on a cash basis for tax return purposes and New York City's alternative tax.

#### Note 8: Lease Commitments

The Company leases its New York office facilities under an operating lease agreement that expires in 2008. The lease provides that the Company pays certain occupancy expenses to the landlord as well as their proportionate share of any increase in real estate taxes. Additionally, the Company has a month-to-month lease with a related party for offices in California. Rent and occupancy expense for the year ended December 31, 2007 was \$225,809, which includes \$96,000 paid to the related party.

Effective June 27, 2006, the Company entered into a sublease agreement for a portion of its office facility in New York with a month-to-month term for \$4,000 per month.

Additionally, the Company leases telephone equipment under an agreement that expires in 2008. The lease requires the Company to pay for any repairs, maintenance and insurance costs.

The future minimum lease payments required under the above-mentioned leases, exclusive of taxes and other charges, are \$54,711 and are only for the year ended December 31, 2008.

#### Note 9: Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2007, the Company had net capital of \$502,520, which was \$497,520 in excess of its required net capital of \$5,000. The Company's net capital ratio was 0.64 to 1.

## ASANTÉ PARTNERS LLC SCHEDULE OF COMPUTATION OF NET CAPITAL FOR BROKERS AND DEALERS UNDER SEC RULE 15c3-1 DECEMBER 31, 2007

Total members' capital		\$	755,896
Other allowable credits - deferred income taxes payable		_	34
			755,930
Non-allowable assets, deductions and charges:			
Accounts receivable \$	3,408		
Due from member	17,292		
Property and equipment, net	100,444		
Security deposit	39,285		
Prepaid expenses and other assets	<u>38,381</u>		
Total non-allowable assets, deductions and charges			198,810
Net capital before haircuts			557,120
Haircuts on securities			32,427
Undue concentration			22,173
Net capital			502,520
Computation of basic net capital requirements			
Minimum net capital required (the greater of \$5,000			
or 6 2/3% of aggregate indebtedness)			5,000
Excess net capital		<u>\$</u>	<u>497,520</u>
COMPUTATION OF AGGREGATE INDEBTEDNESS			
Total aggregate indebtedness in the statement			
of financial condition - accounts payable and accrued expenses		<u>\$</u>	3,241
Ratio of aggregate indebtedness to net capital			<u>0.64 to 1</u>

See accompanying notes and auditors' report

## ASANTÉ PARTNERS LLC SCHEDULE OF RECONCILIATION OF NET CAPITAL PER FOCUS REPORT WITH AUDIT REPORT DECEMBER 31, 2007

Net Capital, as reported in Company's Part IIA unaudited Focus Report	\$	502,485
Deferred income taxes payable - allowable credit		34
Rounding	_	1
Net capital, per report pursuant to Rule 17a - 5(d)	<u>\$</u>	<u>502,520</u>

See accompanying notes and auditors' report

# **JOSEPH G. BOYCE, CPA P.C.**

CERTIFIED PUBLIC ACCOUNTANT

To the Members of Asanté Partners LLC

In planning and performing my audit of the financial statements of Asanté Partners LLC (the "Company"), as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America, I considered the Company's internal control over financial reporting as a basis for designing my auditing procedures for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, I do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the Company including consideration of internal control activities for safeguarding securities. This study included tests of such practices and procedures that I considered relevant to the objectives stated in rule 17a-5(g) in making periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13.
- 2. Complying with the requirements for prompt payment of securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

My consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. I did not identify any deficiencies in internal control and control activities for safeguarding securities that I consider to be material weaknesses, as defined above.

I understand the practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the members, management, the SEC, FINRA, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Long Beach, New York February 21, 2008

Joseph G. Boyce, CPA P.C.

**END**